



SINCE 1909

CORPORATION

METAL FORMS

Chris Grandt has been on a mission to build strong working relationships with dealers since joining the MFC sales team almost 3 years ago.

For the most part, Chris has been visiting and working with dealers in the Midwest and the Canadian Provinces of Ontario and Manitoba and now is branching out to forge communications with MFC dealers throughout the entire USA and Canada.

Chris enjoys the opportunities and challenges of developing relationships and understands that working together is a two-way street between MFC and its dealers. With this thought in mind, Chris became the author and architect (along with fellow Dealer Sales Manager, Ryan Timms) of a brand new dealer program. The new dealer incentive was rolled-out in the beginning of 2019 and institutes a 3-tier level of participation: Silver, Gold and Platinum (see details at www.metalforms.com).

Chris arrived at MFC with an extensive and impressive business and public service background. After attending the University of Illinois and earning a degree in finance, Chris first applied his business education with a manufacturing company in the Chicago area. Chris' career then took a different direction when he spent the next 2 ¹/₂ years in Ecuador as a Peace Core member where he honed his communication and Spanish-speaking skills. Chris returned to the US when he was awarded a fellowship at the University of Wisconsin/Milwaukee. After earning his graduate degree in urban planning, and before coming aboard at MFC, Chris worked in the area of business and residential development in the NE Milwaukee corridor.

When not traveling in the field or working in the office, Chris can be found playing competitive tennis, reading books or listening to music. Chris is also a huge sports fan with a particular enjoyment of college basketball.